(•) Cause Communications

## Kaiser Permanente

Building collaboratives to improve health and strengthen community capacity

**ISSUE** Obesity has reached epidemic levels in all segments of our society, but too often responses to this issue have remained siloed by both industry and geography – leaving well-intentioned efforts disjointed and unable to fulfill their true potential as positive interventions.

**OPPORTUNITY** Kaiser Permanente joined with HBO, the Institute of Medicine, the National Institutes of Health, the Centers for Disease Control and Prevention, and the Michael & Susan Dell Foundation to create The Weight of the Nation, a documentary film series that launched one of the nation's largest and most ambitious public health campaigns on obesity. Knowing we had the necessary reach and trust within the nonprofit sector, Cause Communications was tapped to create this nationwide community benefit campaign, which included the development of common language, goals, and deliverables among the partner organizations.

STRATEGY Drawing on our decades of success partnering with frontline community benefit organizations, we designed and produced screening and educational events across the country, using the films to start a dialogue with community leaders, policymakers, foundation leaders, nonprofits, physicians, and families. In addition, Cause created materials and guides so that community partners, health educators, and families could continue to host their own educational events, using the film as the centerpiece of the larger public awareness campaign to combat obesity. The strategies that drove both the event and capacity building pieces of the campaign were rooted in a deep understanding of the role of Social Determinants of Health. We also prioritized listening to community partners so that we could be responsive to their needs while also accelerating their growth.

**OUTCOMES & IMPACT** The "marquee" screenings in 13 communities anchored the campaign and brought credibility and visibility to the issue. And our capacity building tools multiplied the reach of the campaign by enabling hundreds of additional communities to host screenings, deliver programs, and set up their own infrastructure for ongoing, sustainable local engagement. Our online toolkit, for example, made resources accessible in multiple languages and, ultimately, enabled underserved and hard-to-reach audiences gain greater agency over their own health and the health of their communities. We deftly invested the project's \$1 million budget and one-year timeline to ensure communities were well-equipped long after the campaign. And we guided a collaborative that exemplified the true potential of cross-sector partnerships: public, philanthropic, corporate, and community stakeholders came together to co-create new interventions and supports that would not have been possible alone.

## TACTICS

- Communications strategy & implementation
- Project management and partner facilitation
- · Campaign identity
- Positioning and message development
- Web tools design & development
- · Print collateral
- · Multicultural marketing
- · Media relations



•• Cause was a driving force in helping Kaiser Permanente use The Weight of the Nation to promote individual and family health. Their execution was flawless, and the initiative was a win-win for our team, our partners, and the communities we serve. ??

Holly Potter, Vice President of Brand Communication



Campaign Tagline

Print Ad



PRESENTS AN HBO SCREENING PREMIERE OF THE WEIGHT OF THE NATION

See the sneak preview of The Weight of the Nation, an HBO documentary series, created in partnership with Kaiser Permanente, addressing the national obesity epidemic. This four-part series highlights the facts and myths of this urgent public health issue, and propose solutions you can put into practice in our area:

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Event Poster