

## Sojourner Center

Moving domestic violence from the shadows to a public health priority

**ISSUE** Domestic violence affects one in three women worldwide, and more than 15 million children in the U.S. are exposed to this trauma every year – exacting an enormous toll on individuals, on families, and on society. Despite this, the field of domestic violence has evolved very little over the past 40 years, and shame and stigma continue to compound the effects.

**OPPORTUNITY** Sojourner Center, one of the largest domestic violence organizations in the U.S. and based in Phoenix, AZ, engaged Cause Communications to help them gain recognition as a national center of excellence and a leader in providing services that go beyond shelter, such as prevention, research, education, advocacy, and field leadership. Building on these goals, we recognized an opportunity to go even further and advance field-building efforts for the public good.

STRATEGY Cause Communications led Sojourner
Center through a strategic planning and rebranding
process, including a new visual identity, messaging
and positioning, and a comprehensive strategic
communications plan. We also co-conceived, planned,
and executed a very successful, first-of-its-kind national
symposium that took bold steps to move the national
domestic violence conversation in a more nuanced and
innovative direction. Working with a budget of \$500,000,
we kept our activities focused and results-oriented for
maximum impact.

**OUTCOMES & IMPACT** Our efforts expanded Sojourner's impact and accelerated a broader reframing of domestic violence as a public health epidemic. As their ongoing media partner, we secured dozens of news stories for the organization, including an op-ed in the Los Angeles Times and a recurring Huffington Post blog post for the CEO. The symposium brought together nearly 200 researchers, practitioners, and policymakers from across

sectors and sparked a dialogue about deeper, less siloed solutions cognizant of the Social Determinants of Health. Overall, our more than two-year engagement helped position the organization for tremendous fundraising and programs success well into the future. Our work also paved the way for strategic partnerships with universities, foundations, and medical organizations to explore new approaches to treatment and prevention, and to continue driving the field's evolution.

## **TACTICS**

- Communications strategy and media relations
- Positioning and message development
- Influence strategy and activation
- Partnership development
- Funder engagement

- Event design and execution
- Branding and organizational identity
- Website design and development
- · Print collateral
- Strategic counsel



Logo

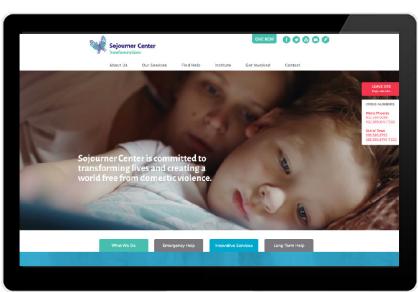
**Cause Communications took us from a small,** local nonprofit to a high-profile national presence in a very crowded space. They exceeded all expectations, and helped us emerge as the thought leaders in our space. "

María E. Garay-Serratos, Former CEO





Fact Sheets











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